

NOW HIRING: NORTH LOUISIANA SALES REPRESENTATIVE

Stratton Seed is seeking a Sales Representative to manage and oversee our North Louisiana territory dealers and customer orders. The territory will be from Alexandria, Louisiana to the Arkansas border and could expand into Southeast Arkansas in the future. The ideal candidate will be from the North Louisiana area and have sales experience in an Agriculture related field.

ABOUT STRATTON SEED COMPANY:

For more than 70 years, Stratton Seed has provided the finest service and input products to agricultural suppliers and producers across the southern states. Today, our service area includes Arkansas, Missouri, Louisiana, Mississippi, Alabama, Tennessee, Western Kentucky, Oklahoma, and Texas.

Stratton Seed is dedicated to serving farmers, landowners, and hunters in a progressive, efficient, and environmentally friendly manner. From specially engineered crop seed to wildlife seed management, we have the varieties and blends to help our customers meet their goals.

QUALIFICATIONS:

- » Preferred to be from the North Louisiana area
- » Background in Agriculture
- » Sales experience in an Agriculture related field
- » Bachelor's degree preferred but not required

KEY RESPONSIBILITIES:

- » Maintain outstanding customer service while also generating sales for all of Stratton Seed's agriculture seed and wildlife products.
- » Open new accounts
- » Must be self-motivated
- » Create demand at the customer level, ensuring that the customer is not only knowledgeable about Stratton Seed products but also has further interest in them
- » Manage accounts receivables when applicable

COMPENSATION:

- » 401k with match
- » Competitive salary to match industry standards
- » Commissions paid quarterly
- » Health insurance
- » Vehicle provided

